Weekly Rep Call



1/5/2022 Making It All Work Together

Click the button below to view the recording of last week's rep call.

Call Notes (Click on the red links to learn more):



Do YOU have a topic you would like discussed on the next call? Let us know! Contact your OSJ, or reply to this E-mail

Upcoming Rep Calls

January 12th - DAR Year in Review (Super important call. A must listen. Please carve out time in your calendar)

January 19th - The Horizon One Experience

January 26th - Interest Rates and Merger Arbitrage with Nexpoint

February 2nd - DWA 4th Quarter Review

CJ's Compliance Corner



Reminders:

Reminder: FCCS/NFS: Wealthscape and Wealthscape Investor to End Support for Internet Explorer 11

• Consistent with Microsoft's announcement to retire Internet Explorer 11, the Wealthscape and Wealthscape Investor platforms will no longer support IE11 after December 31, 2021 Reminder: Cambridge Resource Center: Cashiering Self-Service

- Quarterly Cambridge Resource Center Training
 - Wednesday and Friday at 11:00 a.m. CT
 - Click <u>here</u> for registration links

Saving Forms in CLIC

• When populating forms in CLIC® remember to save forms that are incomplete. Forms can be saved for up to 30 days while additional information is received. Contact the CLIC Tech Team (clictech@cir2.com) with any questions.

Updates:

New **Features** Available for Partner Support Phone Calls MFA for CIR2.com

Be sure to follow each step carefully

Around the Product Block



Griffin Institutional Access Credit Fund

Due to a recent acquisition announced between Griffin Capital and Apollo Global Management, Cambridge will be temporarily suspending new sales in the Griffin Institutional Access Credit Fund effective 1/3/22.

Servicing of the fund will still be allowed, assets may still transfer in kind, and periodic plans will not be affected. This suspension is temporary until the acquisition is complete and a due diligence review can be performed.

Griffin is expected to change their subadvisor from Bain to Apollo in which the due diligence team will review the change and any impact on the strategy

Branch Meeting Sponsors

If you have an investment/product company that should be a part of our annual Branch Meeting in March (30-April1st), please send me an email with contact information.

Investment Idea



Advisors Capital Management, LLC Michael Lieberman Partner michael@advisorscenter.com

What could kill today's bull market? That's a great question and there could be a number of reasons. Being prepared for each and knowing how to respond can be difficult to navigate for most. Knowing how to prepare for and manage the upcoming demise of our current bull market - in whatever form that takes - requires deep expertise. This is what ACM does best.

Call Attachments
How Bull Markets End
Bull Markets Presentation

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