

The living benefits of life insurance helped us while Mark was alive, and the policy continued to help me after he was gone.

—Juanita Flechsing,  
*who lost her husband  
to lung disease*



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HAPPENS**  
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Because of Mark's prognosis, we were able to use money from his life insurance policy to help us financially while he was alive.

—**Juanita Flechsing**,  
*who lost her husband  
to lung disease*



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A woman with short blonde hair, wearing a light pink blazer, sits on the left side of a dark, reflective table. She has her hands clasped and is smiling. On the right side of the table, a man with a beard and short brown hair, wearing a blue polo shirt, also has his hands clasped and is smiling. The background is a bright, slightly blurred office or meeting room with a window showing a grid pattern.

Life insurance has given Stephen freedom from financial worries. He misses his wife every day, but he can raise his sons without having to worry about money.

—**Rose Goheen**, *insurance professional who helped the Millers get life insurance coverage*



You need to talk to your clients about life insurance, because they're never going to call you to ask about it.

—Rose Goheen,  
*insurance professional*



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I thought because we were young and healthy that it was a waste to get life insurance. Katie was the smarter one. She knew to plan for our future by getting it.

—Stephen Miller,  
*who lost his wife  
to cancer at 30*

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Nothing can bring the person back, but having life insurance meant we didn't lose everything. It has eased my financial worries on so many levels.

—Stephen Miller,  
*who lost his wife to cancer at 30*

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